

NATIONAL COMPETENCY STANDARDS FOR HOTEL OPERATION SUPERVISOR (ND2)

Department of Occupational Standards Ministry of Labour and Human Resources Thimphu, Bhutan: November 2022

First Publication 2014 Second Revision 2022 © Department of Occupational Standards (DOS), MoLHR

FOREWORD

The Department of Occupational Standards of the Ministry of Labour and Human Resources proudly presents the National Competency Standards (NCS) for HOTEL OPERATION SUPERVISOR as part of TVET reform initiative for improving the quality of Vocational Education and Training System in Bhutan. The standards represent the fruits of hard work and invaluable experiences gained by the department since its establishment in the latter half of 2003. The main aim of developing National Competency Standards is to set up a well-defined nationally recognized Vocational Qualification and Certification system that will help set a benchmark for the Technical Vocational Education and Training (VET) System in our country aligned to international best practices.

National Competency Standards is one of the base pillars in the Bhutan Vocational Qualification Framework (BVQF) and is the first step in its implementation. The standards are developed to ensure that employees or vocational graduates possess and acquire the desired skills, knowledge and attitude required by industries and employers. In order to ensure this close match in supply and demand of skills, knowledge and attitude, standards have been developed in close consultation and partnership with industry experts and trainers from training institutes.

A vocational education and training system based on National Competency Standards shall ensure that training is of a high quality and relevant to the needs of the labour market. As a result, future TVET graduates will be better equipped to meet the need and expectations of industries and employers. This positive impact on the employability of TVET graduates will enhance the reputation of vocational education and training and make it attractive to school leavers.

While acknowledging the existing level of cooperation and collaboration, the ministry earnestly requests employers and training providers to extend the fullest support and cooperation in developing or implementing the National Competency Standards. The ultimate objective is to build a competent and productive national workforce that will contribute to the socio-economic development of our country.

We gratefully acknowledge the valuable contributions made by experts from industries during the consultation and validation processes of the standards. I look forward to improved engagement and active participation of the industry and employers in the development of a quality assured demand driven TVET system in the near future. Department of Occupational Standards,

Department of Occupational Standards Ministry of Labour and Human Resources

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ACKNOWLEDGEMENT

Validation Date:10th November 2022

Date of Next Review:10th November 2025(Maximum Three years)

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PACKAGING OF QUALIFICATIONS



OVERVIEW OF NATIONAL COMPETENCY STANDARDS

		1.1 Assist in HR Recruitment
		1.2 Provide Orientation to New Staff
1.	Managa Human Basauraas	1.3 Assign Tasks to Co-workers
1.	Manage Human Resources	1.4 Evaluate Saff Performance
		1.5 Conduct / Co-ordinate Training
		1.6 Handle Employee Benefits
2.	Carryout Basic Auditing and	2.1. Verify Bills
	Inventory	2.2. Maintain Inventories
	•	2.3. Conduct Basic auditing
		3.1 Follow and supervise workplace Procedures for
		Health, Safety and Security
3.	Supervise Health, Safety (OHS)	3.2 Food Safety
•••	and Security Procedures	3.3 Monitor Personal Hygiene of Staff
	-	3.4 Handle Emergency Situations
		3.5 Prepare Workplace Incident Reports
4.	Develop and Promote	4.1 Develop /Improve Product and Services
	Hospitality Products and	4.2 Promote Product and Services
	Services	
		5.1 Plan and Prepare Sales and Marketing Strategies
5.	Carryout Sales and Marketing	5.2 Implement Sales and Marketing Activities
		5.3 Establish and Conduct Business Relationships
		6.1 Supervise Housekeeping
		6.2 Supervise Food & Beverage
		6.3 Supervise Front office /Reservation Activities
6.	Supervise Hospitality Services	6.4 Supervise kitchen
		6.5 Coordinate with Spa and Wellness Center
		6.6 Handle Complaints
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UNIT TITLE	Manage Human Resources
DESCRIPTOR	This unit covers the competencies required to assist in HR recruitment, provide orientation for the new staff, assign task, evaluate staff performance, conduct / co-ordinate training and handle employee benefits.
CODE	1411-U1-ND2
ELEMENTS OF COMPETENCE	PERFORMANCE CRITERIA
1. Assist in Recruitment	 1.1 Develop job description / standard operating procedures in consultation with the head of department following standard procedures 1.2 Assist in conducting interviews following standard procedures 1.3 Propose staff requirement as per departmental needs following standard procedures
2. Provide Orientation to New Staff	 2.1. Conduct familiarization tour following standards procedures 2.2. Introduce Dos and Don'ts of the establishment following standard procedures 2.3. Introduce policy, in-house rules and internal service rules following standard procedures 2.4. Conduct induction test as per the establishment requirement following standard procedures
3. Assign Works to co-workers	 3.1 Prepare duty roster following standard procedures 3.2 Assign task based on the competency/job description of the staff as per the job requirement 3.3 Mobilize and assign ad-hoc activities as per the job requirement
4. Evaluate Staff Performance	 4.1 Monitor the performance of staff following standard procedures 4.2 Review the performance of staff following standard procedures 4.3 Prepare reports on staff performance and recommend to the management for necessary action following standard procedures
5. Conduct / Co- ordinate Training	5.1 Identify the training needs of the staff as per the job requirement5.2 Conduct / co-ordinate in house training as per the job requirement
6. Handle Employee Benefits	 6.1 Assist in recording and maintaining staff records files as per the standard procedures 6.2 Process the entitlements of the staff as per the establishment requirements

RANGE STATEME	NT		
Familiarization tou	r may include but not limited to:		
Services		٠	Employees
 Properties 		٠	Manager
Department		•	Code of Conduct
Records may inclu	de but not limited to:		
New staff		٠	Personal File
Resigning		•	Study
Training		•	Attendance/Leave
	may include but not limited to:		
Promotion		٠	Increment
Training		•	Incentives
Entitlement may inc	clude but not limited to:		
Overtime		•	Service Charge
Provident fund		٠	Bonus
Gratuities			
Critical Aspects			
Demonstrate co	mpliance with safety regulations ap	plicable	to work site operation
Assign task, mo	nitor and evaluate staff as per the e	establish	ment procedures
Propose staff re	equirement as per the departmental	needs	
Identify the train	ning needs of the staff as per the job	o require	ment
Assist in record	ing and maintaining staff records file	es follow	ing standard procedures
<u> </u>			

	UNDERPINNING KNOWLEDGE	UN	IDERPINNING SKILLS
•	Ethics and Integrity	•	Team work
•	Occupational Health and Safety	•	Communication
•	First Aid	•	Problem solving
•	Internal Service Rules	•	Interpersonal relationship
•	Types of Hotel Management Software (Property	•	Creativity
	Management Software)	•	Time Management
•	Basic Computer Application		
•	Organizational structure		

UN		Carry out Inventory and Basic Auditing
DE	SCRIPTOR	This unit covers the competencies required to verify bills, conduct basic auditing and maintain inventory
CC	DE	1411-U2-ND2
	EMENTS OF	PERFORMANCE CRITERIA
1.	Verify Bills	1.1 Check and verify bills of entries following standard procedures
		1.2 Prepare sales report as per the standard procedures
2.	Conduct Basic Auditing	2.1. Check and verify reports (consumption, expenses, sales) following standard procedures
		2.2. Check reconcilaition of daily sales following standard procedures
		2.3. Assist to ensure funds are accounted for and have been appropriately posted
		2.4. Generate and verify the reports following standard procedures
		2.5. Assist in shift closure following standard procedures
3.	Maintain	3.1 Identify department needs as per the operation requirements
	Inventories	3.2 Verify the requisition as per the standard procedures
		3.3 Prepare and propose budgets following standard procedures
		3.4 Verify par stock for all items following standard procedures
		3.5 Assist with maintaining the records of inventory following standard procedures

RANGE STATEMENT		
Sales report may include but not limited to):	
Daily	Monthly	
Critical Aspects		
Demonstrate compliance with safety regu	lations applicable to work site operation.	
Assist with maintaining the records of inve	entory following standard procedures	
• Verify par stock for all items following star	ndard procedures	

• Prepare and propose budgets following standard procedures

UNDERPINNING KNOWLEDGE	UNDERPINNING SKILLS
Ethics and Integrity	Team work
Property Management Software	Communication
Relevant Accounting software	Problem solving
Occupational Health & Safety	Interpersonal relationship
First Aid	Creativity
Auditing Procedures	Time Management
Computer Application	
Estimation and Costing	
Inventory Management	
Inventory Management	

UNIT TITLE	Supervise Health, Safety & Security Procedures
DESCRIPTOR	This unit covers the competencies required to follow and supervise workplace procedures for health, safety and security. It also covers monitoring of food safety, personal hygiene of staff, handle emergency situations and preparation of workplace incident reports
CODE	1411-U3-ND2
ELEMENTS OF COMPETENCE	PERFORMANCE CRITERIA
 Follow and Supervise Workplace Health, Safety and Security 	 1.1 Ensure the establishment's health, safety and security procedures are followed as per the standard procedures 1.2 Maintain clean workplace and surrounding at all times following standard procedures. 1.3 Ensure hygiene risks are identified and prevented in the workplace following standard procedures 1.4 Ensure the safety directions and safety signages are in place following standard procedures 1.5 Ensure Personal Protective Equipment are used following standard procedures 1.6 Conduct disaster management drills following standard procedures 1.7 Implement and monitor procedures for controlling hazards and risk following standard procedures 1.8 Ensure cleaning equipment and chemical are maintained and stored safely following standard procedures 1.9 Implement proper waste management following standard procedures 1.10 Ensure any suspicious activities are promptly reported to the management following standard procedures 1.11 Ensure proper key control as per the job requirements following standard procedures
2. Monitor Food Safety	 2.1. Monitor food safety following standard procedures 2.2. Monitor proper food handling and storage practices following standard procedures 2.3. Implement food safety training following standard procedures
3. Monitor Personal Hygiene of Staff	3.1 Monitor safe personal hygiene standards are followed as standard procedures3.2 Monitor personal grooming of the staff as per the standard procedures
4. Handle Emergency Situations	 4.1 Identify emergency situations and take required actions following standard procedures 4.2 Develop and impement emergency procedures following standard procedures
5. Prepare Workplace Incidences Reports	5.1 Maintain health safety and security records following standard procedures

5.2 Prepare workplace incidences report following standard procedures

RANGE STATEMENT			
Disaster may include but not limited to:			
Fire	Flood		
Earthquake			
Critical Aspects			

- Demonstrate compliance with safety regulations applicable to work site operation.
- Ensure the establishment's health, safety and security procedures are followed as per the standard procedures

UNDERPINNING KNOWLEDGE	UNDERPINNING SKILLS	
Ethics and Integrity	Team work	
Occupational Health & Safety Regulation	Communication	
First Aid	Problem solving	
Security and Safety Procedures	Interpersonal relationship	
Hazard Analysis Critical Control Point(HACCP)	Creativity	
Waste management	Time Management	
Food Safety rules		
Disaster management		

JNIT TITLE Develop and Promote Hospitality Products and Services		
DESCRIPTOR	This unit covers the competencies required to develop or improve hospitality products and services and to promote the product and services	
CODE	1411-U4-ND2	
ELEMENTS OF COMPETENCE	PERFORMANCE CRITERIA	
1. Develop /Improve	1.1 Identify and analyze new market following standard procedures	
Product and Services	1.2 Carry out cost benefit analysis following standard procedures	
	1.3 Prepare cost estimate as per the market situation	
	1.4 Develop product and services as per the market preferences and choices	
2. Promote Product	2.1 Plan and market products and services following standard procedures	
and Services	2.2 Monitor and obtain feedbacks following standard procedures	
	2.3 Compile and analyze feedbacks following standard procedures	
	2.4 Improve the product and services based on the feedbacks	

RANGE STATEMENT

Critical Aspects

- Demonstrate compliance with safety regulations applicable to work site operation Develop product and services as per the market preferences and choices Develop marketing strategies following standard procedures •
- •
- •

	UNDERPINNING KNOWLEDGE	UNDERPINNING SKILLS		
•	Ethics and Integrity	•	Team work	
•	Occupational Health and	•	Communication	
•	Safety(OHS)	•	Problem solving	
•	First Aid	•	Interpersonal relationship	
•	Basic Research	•	Creativity	
•	Sales and Marketing	•	Time Management	
•	Estimation and costing			
•	Product knowledge			

UNIT TITLE	Carry out Sales and Marketing			
DESCRIPTOR	This unit covers the competencies required to plan prepare sales and marketing activities, to implement sales and marketing activities and to establish and conduct business relationships			
CODE	1411-U5-ND2			
ELEMENTS OF COMPETENCE	PERFORMANCE CRITERIA			
1. Plan and Prepare	1.1 Identify effective marketing activities following standard procedures			
Sales and Marketing	1.2 Develop marketing strategies following standard procedures			
Strategies	1.3 Plan sales and marketing activities to identified target customers			
	1.4 Prepare sales and marketing materials following standard procedures			
	1.5 Determine the cost of sales and marketing activities following standard			
	procedures			
2. Implement Sales	2.1. Distribute sales and marketing materials following standard procedures			
and Marketing Activities	2.2. Make informative and effective presentation to customers about products			
	and services following standard procedures			
	2.3. Carry out digital marketing as per the standard procedures			
	2.4. Prepare report on sales and marketing activities following standard			
	procedures			
3. Establish and	3.1 Build business relationships to meet customer/suppliers' expectations			
Conduct Business Relationships	following standard procedures			
	3.2 Foster and maintain business relationships following standard procedures			

RANGE STATEMENT				
Marketing materials may include but not limited to:				
Brochure	Leaflets			
Tariff/Quotations	Display/stand			
Business card	Social media			
Slide presentation	Tele-marketing			
Side presentation I ele-marketing				

Critical Aspects

• Demonstrate compliance with safety regulations applicable to work site operation

• Identify effective marketing activities following standard procedures

• Foster and maintain business relationships following standard procedures

UNDERPINNING KNOWLEDGE UNDERPINNING SKILLS	
Ethics and Integrity	Team work
Occupational Health and	
Safety(OHS)	Communication
First Aid	Problem solving
Products and Services	Interpersonal relationship
Marketing strategies	
Estimation and Costing	Creativity
Advanced Computer Application	Time Management

Digital Marketing	
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UNIT TITLE	Supervise Hospitality Services		
DESCRIPTOR	This unit covers the competencies required tosupervise housekeeping, F&B, kitchen, front office /reservation activities, coordinate spa and wellness center and to handle complaints		
CODE			
ELEMENTS OF COMPETENCE	PERFORMANCE CRITERIA		
1. Supervise	1.1 Coordinate with the department following standard procedures		
Housekeeping	1.2 Ensure usage of PPE following standard procedures		
	1.3 Inspect the room presentation following standard procedures		
	1.4 Handle lost and found service following standard procedures		
	1.5 Oversee the occupancy report following standard procedures		
	1.6 Monitor public areas as per the standard procedures		
	1.7 Check the stock and put up requisition following standard procedures		
	1.8 Ensure the log books are maintained following standard procedures		
2. Supervise	2.1. Coordinate with the department and plan menu following standard		
Food & Beverage	procedures		
	2.2. Oversee F&B outlet setup following standard procedures		
	2.3. Monitor and ensure the services are provided following standard		
	procedures		
	2.4. Review and follow-up on feedbacks from the guest following standard procedures		
	2.5. Ensure etiquettes are followed following standard procedures		
	2.6. Check the stock and put-up requisition following standard procedures		
	2.7. Ensure log books are maintained and followed up following standard procedures		
3. Supervise Front office /	3.1 Ensure reservation requests are documented and met as per the client's requirement		
Reservation Activities	3.2 Coordinate with the department and confirm reservation as per the		
	standard procedures		
	3.3 Oversee the department presentation and activities following standard		
	procedures		
	3.4 Allocate guest room as per the arrival list following standard procedures		
	3.5 Monitor check -in and check -out following standard procedures		
	3.6 Monitor telephone etiquettes are followed following standard procedures		
	3.7 Ensure log books are maintained as per the standard procedure		
	3.8 Check the stock and put up requisition following standard procedures		
	3.9 Review and follow-up on feedbacks received from the guest following		
	standard procedures		

4.	Supervise	4.1 Coordinate with the department following standard procedures					
	kitchen	4.2 Ensure KOT (kitchen order ticket) procedures are followed following					
		standard procedures					
		4.3 Check the stock and put up requisition following standard procedures					
		4.4 Determine and ensure food cost control following standard procedures					
		4.5 Monitor quality and presentation of foods following standard procedures					
		4.6 Monitor hygiene and cleanliness of the kitchen following standard procedures					
		4.7 Ensure log books are maintained following standard procedures					
		4.8 Review and follow-up on feedbacks received from the guest following					
		standard procedures					
5	Coordinate	5.1 Coordinate with the department following standard procedures					
	with Spa and Wellness	5.2 Ensure SPA menu is prepared following standard procedures					
	Center	5.3 Coordinate and ensure the services are provided following standard					
		procedures					
		5.4 Review and follow-up on feedbacks received from the guest following					
		standard procedures					
		5.5 Ensure telephone etiquettes are followed standard procedures					
		5.6 Check the stock and put up requisition following standard procedures					
		5.7 Ensure log books are maintained and followed up following standard					
		procedures					
6	Facilitate and	6.1 Coordinate with the department following standard procedures					
	Supervise Maintenance	6.2 Facilitate maintenance works (plumbing, electrical, carpentry, painting,					
	works	equipment, ICT) following standard procedures					
7	Handle	7.1 Analyze and resolve complaints with concerned departments following					
	complaints	standard procedures					
		7.2 Follow up with the concerned personnel/departments following standard					
		procedures					
		7.3 Prepare and maintain reports following standard procedures					

RANGE STATEMENT			
Public areas may include but not limited to:			
Toilet	Surrounding		
Lobby	Back area		
Services may include but not limited to:			
Food	Beverage		
Log books maintain may include but not limited to:			
Wake up calls	Keys		
Lost and found	Luggage		
Messages	Maintenance		

•	Plumbing	٠	Painting	
•	Electrical	•	Equipment	
•	Carpentry	•	ICT	
Critical Aspects				
 Demonstrate compliance with safety regulations applicable to work site operation 				
•	 Analyze and resolve complaints following standard procedures 			
 Supervise guest services effectively following standard procedures 				
	Supervise departmental activities following standard procedures			

UNDERPINNING KNOWLEDGE	UNDERPINNING SKILLS
Ethics and Integrity	Team work
Ooccupational Health and Safety	Communication
Cross culture awareness	Problem solving
First Aid	Interpersonal relationship
Basic estimation and costing	Creativity
Foreign exchange rates	Time Management
Product and service	

ANNEXURE

1.1. National Competency Standards (NCS)

The National Competency Standards specify the skill, knowledge and attitudes applied to a particular occupation. Standards also specify the standards or criteria of performance of a competent worker and the various contexts in which work may take place. Standards provide explicit advice to assessors regarding the skill and knowledge to be demonstrated by candidates seeking formal recognition either following training or through work experience.

1.2 Purpose of National Competency Standards

National Competency Standards serve a number of purposes including:

- Providing advice to curriculum developers about the competencies to be included in curriculum.
- Providing specifications to assessment resource developers about the competencies within an occupation to be demonstrated by candidates.
- Providing advice to industry/employers about job functions, which in turn can be used for the development of job descriptions, performance appraisal systems and work flow analysis.

1.3 Bhutan Vocational Qualifications Framework (BVQF)

Bhutan Vocational Qualifications Framework is an agreed system of Assessing, Certifying and Monitoring nationally recognized qualifications for all learning in the TVET sector against national competency standards, in training institutions, in the workplace, in schools or anywhere where learning takes place.

1.4 Components of the Bhutan Vocational Qualifications Framework (BVQF)



* RPL = Recognition of Prior Learning

1.5 BVQF Levels

The Bhutan Vocational Qualifications Framework has five levels classified based on the competency of the skilled workers. The three levels are:

National Diploma 2 (ND2) National Diploma1 (ND1)

National Certificate Level 3 (NC III)

National Certificate Level 2 (NC II)

National Certificate Level 1 (NC I)

BVQF Level Descriptors

The qualification levels are decided based on level descriptors. The detail of the qualification level descriptor is as follows:

National Certificate Level 1

Carry out processes that:	Learning demand:	Responsibilities which are applied:
 Are narrow in range. 	Basic operational	 In directed activity.
• Are established and familiar.	knowledge and skill.Utilization of basic available	Under general supervision and
 Offer a clear choice of routine responses. 	information.	quality control.With some responsibility for
 Involve some prioritizing of tasks from known solutions. 	 Known solutions to familiar problems. 	quantity and quality.With no responsibility for
	• Little generation of new guiding others.	

National Certificate evel 2

Carry out processes that:	Learning demand:	Responsibilities which are applied:
Require a range of well- developed skills.	 Some relevant theoretical knowledge. 	 In directed activity with some autonomy.
Offer a significant choice of procedures requiring	 Interpretation of available information. 	 Under general supervision and quality checking.
 prioritization. Are employed within a range of familiar context.	\bullet /\ rando of known reconces	 With significant responsibility for the quantity and quality of output.
		• With some possible responsibility for the output of others.

National Certificate Level 3

Carry out processes that:	Learning demand:	Responsibilities which are applied:
 Requires a wide range of technical or scholastic skills. Offer a considerable choice of procedures requiring prioritization to achieve optimum outcomes. Are employed in a variety of familiar and unfamiliar contexts. 	 A broad knowledge base which incorporates some theoretical concepts. Analytical interpretation of information. Informed judgment. A range of sometimes innovative responses to concrete but often unfamiliar problems. 	 In self-directed activity. Under broad guidance and evaluation. With complete responsibility for quantity and quality of output. With possible responsibility for the output of others.

National Diploma 1 (ND1)

Carry out processes that:	Learning demand:	Responsibilities which are applied:
 Require wide range of specialized technical or scholastic skills. Involve a wide choice of standard procedures Are employed in a variety of routine & non-routine contexts 	 A broad knowledge based with substantial depth in some areas Analytical interpretation of wide range of data Determination of appropriate methods & procedures in response to a range of concrete problems with same theoretical elements 	 Self-directed and sometimes directed activity Under broad general guidelines for functions With full responsibility for the nature, quantity & quality of outcomes With possible responsibility for the achievement of team output

National Diploma 2 (ND2)

Carry out processes that:	Learning demand:	Responsibilities which are applied:
 Require a wide range of technical or scholastic skills. Offer a wide choice of standard and non- standard procedures Are employed in a variety of routine and non- routine contexts 	 Specialist knowledge with depth in more than one area Analysis reformatting and evaluation of a wide range of information Formulation of appropriate responses to resolve both concrete and abstract problems 	 In self-directed activity. Under broad guidance and evaluation. With complete responsibility for quantity and quality of output. With possible responsibility for the quality and quantity of output of others

1.6 CODING USED FOR NATIONAL COMPETENCY STANDARDS

The coding and classification system developed in Bhutan is logical, easy to use, and also aligned with international best practises. The Bhutanese coding and classification system is based on the International Standard Classification of Occupations, 2008 (ISCO-08) developed by the International Labour Organisation (ILO).

The coding of the National competency standards forms the basis of the identification code for the Vocational Education and Training Management Information System (VET – MIS) both in terms of economic sector identification and that of the individual standard.

Coding the individual national competency standards

Coding the individual skills standard has a multiple purpose:

- to identify the level,
- to identify to which module the standard belongs,
- to identify in which order the standard is clustered within that module.

A job can include a number of competencies described in the national competency standards.

However, in order to follow a logical order, only national competency standards related to each other and following a logical sequence in terms of training delivery, from the simple to the complex, are clustered into a module. Some standards are so complex that they need to stand alone.

Implementation and operational procedures for National Competency Standards (NCS)



Key:

MoLHR–Ministry of Labour and Human Resources DOS – Department of Occupational Standards

1.7 ASSESSMENT GUIDE

Form of assessments

- Continuous assessment together with collected evidence of performance will be used.
- Evidence of the performance shall be based on practical demonstration.
- Knowledge can be assessed through diagrams, in writing or orally (viva-voce).

Assessment context

• Competency may be assessed in the actual work place or in a simulated workplace setting.

Assessment condition

- The candidate shall have access to all required tools, equipments, materials and documents.
- Candidate must complete the assessment in industry accepted time frame.



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